

## **Automotive Disruption Radar: Traditional OEMs drive the transformation**

- **Share of electric cars in global vehicle sales rises to nearly 7%**
- **China's electric vehicle market dominated by homegrown carmakers**
- **First fully autonomous vehicle services expected to start appearing from 2030**

Aachen, October 2021: The Automotive Disruption Radar is a biannual analysis of market trends related to disruption in the global automotive industry. Its latest findings are based on field research and a survey of 23,000+ car users across 23 markets (Belgium, Brazil, Canada, China, France, Germany, India, Indonesia, Israel, Italy, Japan, the Netherlands, Norway, Russia, Saudi Arabia, Singapore, South Korea, Spain, Sweden, Thailand, UAE, UK, USA). Information is also drawn from external sources such as leading mobility experts and major industry reports.

Since April 2021, fka GmbH has also been a partner of ADR. The Aachen-based company prepares studies and publications in cooperation with the other partners. Now fka is drawing attention to ADR's latest study. You can read the results below:

Even though the automotive industry is still battling the effects of the Covid-19 pandemic, there is no stopping the new technology revolution. This is one of the findings of the latest Automotive Disruption Radar (ADR) study by Roland Berger. The twice-yearly report tracks 26 indicators of automotive disruption across 23 nations. The tenth edition of the study highlights how much progress the industry has made since the first analysis was published in early 2017. The share of electric and plug-in hybrid vehicles sold as a percentage of total global vehicle sales has jumped from 1.5% in 2017 to 6.9% this year. The number of charging stations per 100 km has more than quintupled. And while many of the big OEMs want 50% of their new cars to be battery electric by 2030, four in ten survey respondents want to see an end to all sales of internal combustion engine vehicles by that date.

"Electric vehicles made their breakthrough last year, and the latest results have now shown a significant jump in progress on all electrification indicators," says Wolfgang Bernhart, Partner at Roland Berger. "Despite the Covid-19 pandemic, developments around disruptive mobile technologies powering the electric revolution and autonomous driving are picking up pace."

The transition from internal combustion engine (ICE) vehicles to fully electric vehicles (EVs) is being driven by more than the emergence of all-electric market newcomers and pressure to reduce fleet emissions. Many traditional OEMs have now placed themselves in the vanguard of the electric revolution, with some

planning to achieve carbon neutrality by 2050. The moves by the big OEMs are in line with what customers want: 60% of potential buyers are considering purchasing an electric vehicle and 40% of our respondents would like to see sales of ICE vehicles stopped by 2030.

### **Electric cars see the strongest market penetration in Scandinavia**

The Netherlands again tops the Automotive Disruption Radar ranking, as it has many times in the past years, followed by China, Sweden and Singapore. Among this year's five new additions (Norway, Israel, Brazil, Thailand and Indonesia), Norway leads the way, going straight into fifth position behind Singapore. The Nordic nation has with 79% a great share of EV and plug-in hybrid vehicle (PHEV) sales as a percentage of total vehicle sales. By way of comparison, second-placed Sweden achieves 39% and third-placed Germany only 19%. Thailand is currently building up large capacities for the manufacturing of EV and PHEV vehicles, while Indonesia plans to build battery cell manufacturing thanks to the country's significant raw material resources.

Automotive nations are also making good progress on charging infrastructure. South Korea is the clear leader in charging density with 75.2 charging locations per 100 km of roadway. The Netherlands follows at some distance with 21.9 charging stations on the same distance. Indeed, rising from 0.5 to 2.8 globally, the number of charging stations per 100 km has more than quintupled since the first ADR edition.

### **China's electric car market does not offer much opportunity for foreign OEMs**

Largely unnoticed by the outside world, electric cars are continuing to penetrate the Chinese market. Besides the ability to have cars fitted out to their taste, cost has been a big factor in the success of EVs among Chinese consumers, with smaller models available from around USD 4,200. Almost all of the 10 top-selling EV models sold in China in the first half of 2021 were produced by Chinese carmakers.

### **Breakthrough for autonomous driving in 2030?**

Advances around autonomous driving were again a focus of the study. People in Asian nations are far more confident that fully autonomous vehicles will break through into the market soon. In South Korea, 40% of respondents believe that fully autonomous commercial mobility services will be operational within nine years, an opinion held by 30% of people in Germany and the United States. At the

same time, 73% of respondents worldwide think that their country is not doing enough around regulatory framework and infrastructure to support the broader rollout of the technology.

The constant rise in number of patents related to autonomous driving is another indicator of advancement: Autonomous vehicle and function patents as a share of all driving technology patents rose from 2.2% in 2017 to 5.8% in the latest study.

"We are seeing a great deal of activity in the market but the question of how OEMs are going to earn money from autonomous vehicle services remains unanswered," says Stefan Riederle, automotive expert at Roland Berger. Viable and long-term business cases are still being worked out. "In our opinion, there are three key enablers for OEMs: Offer the best connectivity, in other words high-speed internet; leverage a premium interior that can be personalized; and provide attractive direct services and infotainment content."

The full study is available for download here: <https://www.automotive-disruption-radar.com/download/>

#### **Companies behind the ADR Platform:**

**Automotive World** is a leading B2B publication for the mobility sector. It draws on a global network of expert contributors to produce insightful articles, reports, data sets, forecasts, webinars and conferences. Right now, Automotive World is focusing on connected and autonomous vehicle technology, urban and shared mobility, advanced propulsion and the future of trucking.

**carbometrix** mission is to make companies' carbon performance data accessible and comparable. We help decision makers direct financial flows towards a low carbon economy. We are developing the most comprehensive carbon data and rating platform in the world. We believe carbon transparency and benchmarks are essential to trigger a drastic change towards the reduction of greenhouse gas emissions.

**CHARGING RADAR** is the leading data analytics platform for public EV charging infrastructure. It is built to bring transparency to this complex market and provides access to unique insights such as market development of CPO and EMP networks and identifying typical charging behavior patterns. CHARGING RADAR supports industry leaders and new market entrants in their strategic planning and day-to-day operations and enables them to make fact-based decisions.

CHARGING RADAR is a service by THEON Data Solutions GmbH powered by CIRRANTiC GmbH.

**CoMotion** is a global platform where leaders of the most innovative transportation and technology companies around the world meet with urban policymakers to share ideas, do business and plan the new mobility future. CoMotion organizes exclusive world-class events such as CoMotion LIVE, CoMotion LA and CoMotion MIAMI, and is the new mobility industry's premiere source for news, insights and analysis.

**fka GmbH** has been internationally known as an innovative engineering service for the mobility industry. Driving the world by developing ideas and creating innovations is the mission statement that fka's 160-strong team is committed to.

The team is inspired by a passion for efficient, safe and fascinating mobility. As one of the first companies on the Aachen campus, the spin-off of the Institute for Automotive Engineering of the RWTH Aachen University demonstrated entrepreneurial foresight.

Interdisciplinary expertise in all aspects of mobility and technological visions, combined with the advantages of the inspiringly creative location, are fka's fuel. Ideas, innovations and unique methodological expertise are shaped into well-founded and secured solutions that give fka's customers the necessary edge in a wide range of issues.

A complete spectrum of services, ranging from consulting and conception to simulation and design, prototype construction and experimental testing, forms the basis for this.

With the credo "creating ideas & driving innovations", the team constantly has the mobility of the future in mind.

**Roland Berger** is the only management consultancy of European heritage with a strong international footprint. As an independent firm, solely owned by our Partners, we operate 50 offices in all major markets. Our 2400 employees offer a unique combination of an analytical approach and an empathic attitude. Driven by our values of entrepreneurship, excellence and empathy, we at Roland Berger are convinced that the world needs a new sustainable paradigm that takes the entire value cycle into account. Working in cross-competence teams across all relevant industries and business functions, we provide the best expertise to meet the profound challenges of today and tomorrow.

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